EXECUTIVE TEAM
Greg Burgess · EVP
916–790–5385 · greg@jbanda.com
Maria Casey · VP, Sales
415–524–0474 · mariac@jbanda.com
Nicholas Smith · VP, Technology & Marketing
916–790–5382 · nicks@jbanda.com

ENGINEERING
Engineering@jbanda.com

Paul Munoz · Sr. Sales Engineer
916–777–3525 · paulm@jbanda.com
Heather Johnson · BDM, Sales Engineer
206–800–3288 · heatherj@jbanda.com
Sean Smillie · BDM
916–790–5564 · seans@jbanda.com
Alex Udell · Outside Sales Engineer
916–226–5588 · alexu@jbanda.com
Kenneth Losier · Engineer
916–790–5672 · klosier@jbanda.com

MARKETING, VIDEO, & EVENTS
Marketing@jbanda.com

Jordan Friday · Director of Creative and Digital
916–839–3356 · jordanf@jbanda.com
Delana Collins · Marketing Manager
916–790–5384 · dcollins@jbanda.com
Audrey Tilney · Marketing Coordinator
916–790–5705 · audreyt@jbanda.com
Hannah Ferreter · Graphic Designer
916–245–6455 · hannahf@jbanda.com
Dave Oatis · Digital Content Producer
dave@massepoint.digital

BUSINESS DEVELOPMENT

Bill Zhu · Director of Business Development, MOKA · 415–632–3238 · bzhu@jbanda.com

Amy Moss · Director of Sales, WEST · 916–282–4741 · amoss@jbanda.com

WEST COAST SALES & SUPPORT · TeamWest@jbanda.com
Mindy Sage · Sr. Outside Account Manager · 415–742–6949 · mindys@jbanda.com
Derek Flanagan · Sr. Sales Advisor · 916–790–5383 · derekf@jbanda.com
Doug Jacobs · Inside Account Manager · 708–628–6997 · djacobs@jbanda.com
Allison Cola · Regional Support Manager · 916–790–5730 · allisonc@jbanda.com

Rich Fletcher · Sales Manager, SW / MW · 916–790–5378 · richf@jbanda.com

SOUTHWEST SALES & SUPPORT · TeamSouthwest@jbanda.com
Karen Buscaglia · Account Manager · 916–790–5017 · karenb@jbanda.com
Sean O' Connor · Outside Account Manager · 312–878–7885 · seano@jbanda.com
Katrina Whitton · Sr. Manager of Customer Service & Sales Support · 916–790–5386 · katrinaw@jbanda.com

MIDWEST SALES & SUPPORT · TeamMidwest@jbanda.com
Karen Buscaglia · Account Manager · 916–790–5017 · karenb@jbanda.com
Sean O' Connor · Outside Account Manager · 312–878–7885 · seano@jbanda.com
Katrina Whitton · Sr. Manager of Customer Service & Sales Support · 916–790–5386 · katrinaw@jbanda.com

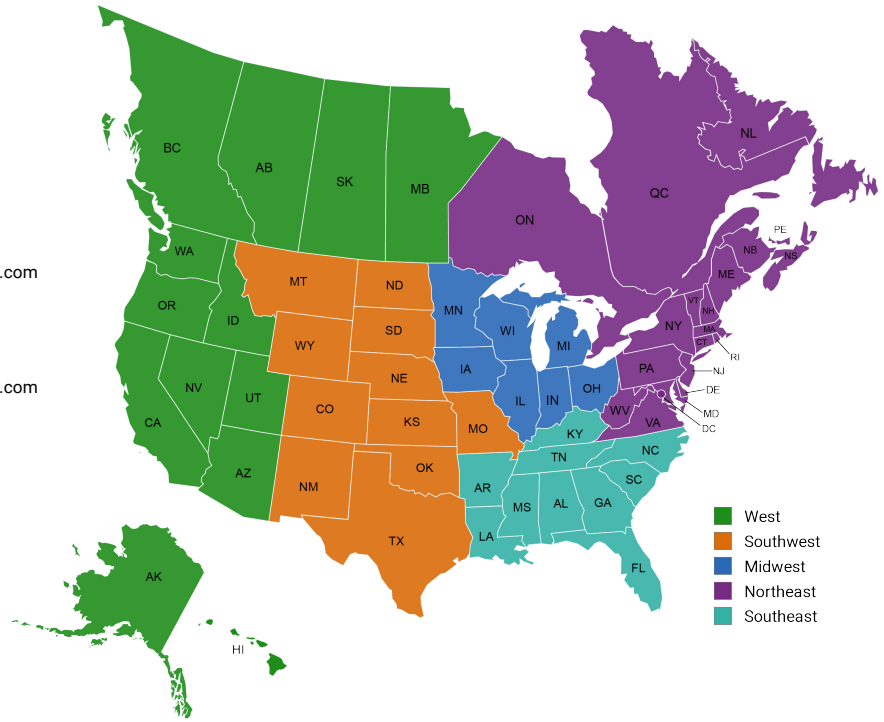
Michael Bush · Director of Sales, EAST · 404–495–3845 · michaelb@jbanda.com

NORTHEAST SALES & SUPPORT · TeamNortheast@jbanda.com
Jonathan Epner · Sr. Outside Account Manager · 646–849–1476 · jonathane@jbanda.com
Andrea Gordon · Account Manager · 716–245–4255 · andreag@jbanda.com
Sophie Gilmore · Customer Service Representative · 916–790–5381 · sgilmore@jbanda.com

SOUTHEAST SALES & SUPPORT · TeamSoutheast@jbanda.com
Bo Reames · Sr. Outside Account Manager · 404–462–4949 · bo@jbanda.com
Matthew Williams · Account Manager · 404–470–4069 · mwilliams@jbanda.com
Sophie Gilmore · Customer Service Representative · 916–790–5381 · sgilmore@jbanda.com

Brad Tabata · Dir. of Channel Sales & Biz Dev · 312–219–8310 · bradt@jbanda.com

FOCUSED ACCOUNTS SALES & SUPPORT · JBA@jbanda.com, TeamCDW@jbanda.com, TeamConnection@jbanda.com, TeamInsight@jbanda.com, TeamSHI@jbanda.com
Ted Berger · Dir. Channel Sales & Dist. · 312–878–7736 · tedb@jbanda.com
Jenny Burr · Senior Sales Manager · 310–909–1400 · jennyb@jbanda.com
Katrina Whitton · Sr. Manager of Customer Service & Sales Support · 916–790–5386 · katrinaw@jbanda.com



JB&A Enterprise Sales · Enterprise@jbanda.com · www.jbanda.com/enterprise
Scott Hutchings · Sr. Director of Engineering & Enterprise Systems · 916–235–8165 · scotth@jbanda.com
Paul Munoz · Sr. Sales Engineer · 916–777–3525 · paulm@jbanda.com
Brandon Demelo · Sales Engineer · 662–331–3973 · brandond@jbanda.com