

Baylor University Solution Driven

About Baylor University

**A Private Christian University and a
Nationally Ranked Research
Institution.**

**Baylor provides a vibrant campus
community for more than 16,000
students by blending interdisciplinary
research with an international
reputation for educational excellence
and a faculty commitment to teaching
and scholarship.**

"The Lumens VC-A52S PTZ camera was integral in our success of meeting all of these requirements. Isaac Lujan, Regional Sales Manager, Western U.S. and the Lumens Integration team made sure our team had all the cameras when we needed them and worked with us on pricing so that our institution felt confident we were getting a great value."

Conner Krey
Director of Learning Spaces
Library and Academic Technology Services



How Baylor leveraged Lumens Integration solutions to facilitate classroom learning

"identifying a hardware solution to capture video in close to 100 classrooms in a very short amount of time."

A cost effective & efficient strategy

Baylor University enjoys high standing among many national rating services that evaluate quality of education, research activity, affordability, baccalaureate value, and athletic excellence.

"The global pandemic this year caused numerous challenges for our classroom technology team. We've been incredibly impressed with the image quality produced by these cameras, and our system programmers have been extremely pleased with how easy it has been to control the cameras with our existing hardware."

The solutions and strategy crafted by Isaac and the Lumens Integration team were to match the university's existing excellence in academic learning.

Results that Speak Volumes

With this developed relationship, Baylor saw:

- **45% in solutions savings compared to competition**
- **75% faster delivery**
- **67% quicker in implementation**
- **Streamlined process that decreased opportunity cost**

"I fully expect that we'll continue to purchase more of these cameras in the coming years because of the positive feedback we've received from technicians and faculty alike."

Conner Krey

Director of Learning Spaces

Library and Academic Technology Services